

Title: **NEW ADB BUSINESS OPPORTUNITIES,
PROPOSED REGIONAL TECHNICAL
ASSISTANCE PROJECTS
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This report alerts U.S. firms to **US\$ 4.945 million** in new, potential procurement of consulting services under the Asian Development Bank's (ADB) technical assistance (TA) grant programs. Opportunities are reported for various ADB developing member countries in Asia and the Pacific. For 2005, U.S. firms, including many small consulting firms, succeeded in winning US\$46.26 million ADB-funded national technical assistance contracts out of a total ADB-financed consulting budget of US\$410.03 million.

The ADB selects a consultant for a TA grant based on its prior Expression of Interest (EOI). An EOI can be transmitted on-line through the ADB's website (www.adb.org); afterward it will be acknowledged automatically. Firms may opt to send a hardcopy follow-up EOI addressed to the Director, Central Operations Services 1 Division or Director, Central Operations Services 2 Division, with a copy to the ADB Project Officer. The EOI should relate a firm's experience and expertise to the ADB project. It is important for a U.S. firm to emphasize similar project experience in the country or in a similar geographic area rather than present a general profile of its consulting activities. A separate EOI should be submitted for each project. The project name indicated in the EOI should exactly match that listed in the ADB Business Opportunities publication to avoid confusion.

To be considered for employment, consulting firms must register on the ADB's DACON (Data on Consulting Firms) system or, for individual consultants, on the DICON (Data on Individual Consultants) system; otherwise, their EOIs will not be accepted. DACON and DICON registration can be done on-line at www.adb.org/consulting.

ADB's DACON (<http://www.adb.org/Consulting/dacon.asp>) is a database of firms and other organizations from the ADB's member countries that are qualified to provide consulting services for ADB projects. The DACON contains information on the experience and capacity of the firms and organizations. ADB requires firms or organizations to register on the DACON so that the ADB can consider them for short-listing for a technical assistance project. The term "firm or organization" covers all sources of consultants, such as consulting firms, government agencies, public sector organizations, national and international institutions and non-government organizations.

The DICON (<http://www.adb.org/Consulting/dicon.asp>) system contains the names of persons who are citizens of ADB's member countries; are at the forefront of their respective fields; and may be practicing consultants or employees whose organizations are prepared to release them for short periods to serve ADB; or retired persons with special experience who are still active.

Firms may also send a notification copy of their EOIs to the U.S. mailing address for the U.S. Commercial Service Liaison Office to the ADB, Attention: Kenneth Reidbord, Senior Commercial Officer, PSC 500 Box 33, FPO AP 96515-1000, or to the same office at its international mailing address: 25th Floor Ayala Life-FGU Center, 6811 Ayala Avenue, Makati City, Metro Manila, Philippines 1226; Phone: (63-2) 887-1345; Fax: (63-2) 887-1164; E-mail: manila.adb.office.box@mail.doc.gov. Information about these projects are likewise available on our website at <http://www.buyusa.gov/adb>. This office works closely with the Office of the U.S. Executive Director to the ADB to increase American awareness of, and participation in, the ADB's activities.

The projects listed in this report are now being actively processed by the ADB. For more information on these projects, the name of the ADB project officer is indicated in the project brief. The U.S. Commercial Service Liaison Office is ready to provide assistance to U.S. firms upon request.

The following technical assistance projects are reprinted with permission from the Asian Development Bank, from the ADB Website (<http://www.adb.org>) and appeared for the first time in July 2006. For more information on development in Asia and the Pacific, see <http://www.adb.org>.

**REGIONAL TECHNICAL ASSISTANCE PROJECT
SEPTEMBER 2006**

A. Project Name : Seminars on Developing Capacity of DMC Consulting Industries (DDCs)
Project No. : REG 39501-01
Executing Agency : Asian Development Bank
TA Amount : US\$ 300,000
Activity Type : Training

Objectives and Scope

The seminars for 2006-2007 will be updated to reflect efficiency drives by adding a detailed seminar session on developing Country Consulting Industry Frameworks through a participatory analysis, and assessing capacity development requirements at four levels: (i) the role of Government in providing the regulatory and legal environment within which a healthy and transparent consulting industry can develop, (ii) the role of the consulting associations, (iii) the development of consulting firms and other institutions, including NGOs, and (iv) development of individual consultants.

Consulting Services

No consulting services are required.

Project Processing Stage

Fact-finding to be scheduled.

Recruitment of Consultants

No consulting services required.

Project Officer

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B. Project Name : Managing Hazardous Waste
Project No. : REG 38401-01
Executing Agency : Asian Development Bank
TA Amount : US\$ 400,000
Activity Type : Study

Objectives and Scope

This RETA will strengthen the regulatory and institutional framework, and improve the information exchange relating to the management of hazardous wastes in SASEC countries (Bangladesh, Bhutan, India, and Nepal). At the subregional level, this RETA aims for (i) sharing of knowledge within the region on handling hazardous wastes, and on preparing regulatory and institutional frameworks to manage hazardous wastes; (ii) establishment of mechanisms to maintain a network and a forum to learn from other countries in managing hazardous wastes with public-private participation.

Consulting Services

International individual consultants with expertise in hazardous management (4 person-months) will be recruited on an intermittent basis during TA implementation. The national individual consultants (range from 6-9 person-month average 7.5 person-month for each country) with expertise in (i) hazardous waste management for all 4 countries, (ii) environmental policy specialist for Bangladesh, Bhutan and Nepal, and (iii) private sector on waste management specialist for India will be recruited also on an intermittent basis.

Project Processing Stage

Fact-Finding Mission Completed : 31 March 2006

Recruitment of Consultants

Recruitment of Consultants expected to take place on September 2006.

Project Officer

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C. Project Name	:	Governance and Capacity Development Initiative
Project No.	:	REG 40121-01
Executing Agency	:	Asian Development Bank
TA Amount	:	US\$ 1,600,000
Activity Type	:	Others

Objectives and Scope

The RETA will support the implementation of the Governance and Anticorruption Action Plan, the Capacity Development Learning Program and to continue progress made under the ADB/OECD Anticorruption initiative. The outcomes should be to improve sector analysis and more effective, efficient and client-oriented processes and procedures for delivery of capacity development support to selected DMcs.

Consulting Services : To be determined.

Project Processing Stage

Fact-Finding in Field: 31 July 2006

Recruitment of Consultants : To be determined.

Project Officer

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D. Project Name	:	Improving Administrative Data Sources for Monitoring of MDG Indicators
Project No.	:	REG 39289-01
Executing Agency	:	Asian Development Bank
TA Amount	:	US\$ 500,000
Activity Type	:	Conference

Objectives and Scope

To strengthen the capacity of selected DMCs to use administrative data sources for monitoring of MDG indicators, especially those related to health and education attainment.

Consulting Services:

Consulting Services yet to be determined.

Project Processing Stage

Fact-finding to be scheduled.

Recruitment of Consultants

Recruitment of Consultants expected to take place upon approval of the RETA.

Project Officer

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E. Project Name : **Private Sector Development Initiative (PSDI)**
Project No. : REG 37662-01
Executing Agency : Asian Development Bank
TA Amount : US\$ 8,700,000
Activity Type : **Others**

Objectives and Scope

Private sector development (PSD) increasingly features in policy dialogue, regional declarations, and reform initiatives in Pacific Islands. However, despite a momentum for change, there is a continued uphill battle to transform the high profile discussion into effective policy change and higher growth and greater prosperity in the region. ADB can serve as an effective partner for PDMCs and development partners in initiating, implementing, and coordinating PSD related analysis, policy dialogue, capacity development, and reform design and implementation, towards the outcome of a substantial improvement of the business environment in the region. The proposed Private Sector Development Initiative (PSDI) is envisaged to strengthen the expertise and resources required to deliver this outcome, and provide the mechanisms to further expand ADB's strategic, programmatic, and implementation focus in this area regionally and at the country level, as provided for in the Pacific Strategy 2005-2009. The proposed PSD Initiative (PSDI) aims at improving the business environment in Pacific Islands by promoting effective PSD policies and practices within the context of ADB country assistance strategies. PSDI will have a strong focus on the following core themes: (i) financial intermediation; (ii) institutional, legal, and regulatory business environment; and (iii) state-owned enterprise reform and public-private partnerships. PSDI will deliver activities in 4 main output categories: (i) PSD promotion and public awareness; (ii) technical advice and capacity development; (iii) regional cooperation; and (iv) program coordination, monitoring, and evaluation. Activities will be carried out using a mix of country-focused, multi-country and regional approaches and processes. On the country level, deliverables will include diagnostics (economic and sector work); stakeholder engagement; PSD policies, strategies, and reform roadmaps on country and sector levels; design and implementation of policy, legislative and regulatory, and institutional PSD reform measures, including capacity development; identification and catalysis of strategic opportunities for private sector investment in the region, for instance in the area of public-private partnerships; improved public-private dialogue; regional cooperation; and improved awareness and understanding of PSD issues, policies, strategies and practices with a view to creating demand for change.

Consulting Services

Substantial consulting services by international and domestic experts specialized in one or more of the above core themes and/or output categories will be required. In addition, a small number of PSD experts will be required for longer term engagement for the promotion, management, and evaluation of subprojects financed under this TA.

Recruitment will include both individual experts and firms, depending on the specific assignment/subproject.

Project Processing Stage

Fact-Finding Mission Completed : 6 July 2006

Recruitment of Consultants

Consultants will be recruited for various activities throughout the implementation period. Consultants with relevant expertise are encouraged to submit their expressions of interest along with CVs. Only shortlisted consultants will be notified.

Project Officer

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